National Medical LOGISTICS LLC
Enhancing supply chain value.

Supplier Relations Value Worksheet
Place a check in Select box next to preferred Option--one check per Value Point

No	Value Point	Option 1	Select	Option 2	Select	Option 3	Select	Option 4	Select
1	Accounts Payable Terms/Days	Net 30 Days Receipt of Invoice		Net 15 Days Receipt of Invoice		Net 10 Days Receipt of Invoice		Pre-Pay	
2	Pricing Accuracy Guarantee	95% Accurate w/ 30 Days Notice		98% Accurate w/ 60 Days Notice		99% Accurate w/ 90 Days Notice		100% Accurate w/ 90 Days Notice	
3	Incentive Purchases – Bulk Buy Opportunities	No Incentive Buys		1 X Up to 30 Days Additional Buy Annually		2 X Up to 30 Days Additional Buy Annually		4 X Up to 30 Days Additional Buy Annually	
4	Volume Incentives	No Volume Incentive		5% Exceeded Purchases per Year		10% Exceeded Purchases per Year		15% Exceeded Purchases per Year	
5	Routine Overstock/Dead Stock Returns – Credit Policy	Return Full Credit No Restk Qtrly		Return Full Credit No Restk Annually		Return W/Restocking Chrg		Return W/Exchange on Total Value	
6	Consumption Sales History Data Exchange – Unfiltered – Confidential	No Data Requested		Total MO $ Facility Level		MO Line Detail at Facility Level		Daily/Weekly/Mo Line Detail at Ship To	
7	P.O. Order Cycle Time and Lead Time Commitments	No Commitment		Order Line Cycle 1 day & Lead Time < 7 Days		Order Line Cycle < 2 days & Lead Time < 7 Days		Order Line Cycle > 2 days & or Lead Time > 7 Days	
8	Vendor Managed Inventory – Consignment Inventory	No Interest		Consignment -Web Access		Consignment - Supplier Logs & Mgmt		VMI - Push Inv. Purchase Model	
9	Access to Inventory Quantities, Values, etc	No Interest		Produce Monthly Report		Monthly Supplier Data Pull		Online Web Portal Access	
10	Scheduled Purchase Order Processing Frequency	No Schedule - POs Processed - Not Held		Set Schedule 1 PO per Ship to Weekly		Set Schedule 1 PO per Ship bi-monthly		Set Schedule 1 PO per Ship to Monthly	
11	Preferred, Scheduled Deliveries Reduce Carrier "Wait" Times	Will Receive When Convenient		Receives Within 30 Minutes of Arrival		Receives Wtihin 10 Minutes of Arrival		Gives Highest Priority	
12	Limited/Controlled Emergency Orders and Drop Shipments	No Limit		50 per Week - Fees Apply To Overage		15 per Week - Fees Apply To Overage		5 per Week - Fees Apply To Overage	
13	Fill Rate Commitments – Total, Formulary	No Commitment		85% First Receipt at Line Level		95% First Receipt at Line Level		98% First Receipt at Line Level	
14	Minimum Order Requirement Restrictions/Allowances	Standard Policy		Allowed 1 Fill In Order Per Month		Allowed 2 Fill In Orders Per Month		Allowed 4 Fill In Orders Per Month	
15	Sales Rep. – Cust Serv Commitment – Discrepancy Turnaround Time	No Commitment		Issues Resolved Within 2 Business Days		Issues Resolved Within 5 Business Days		Issues Resolved > 5 Business Days	
16	Shipment Accuracy - Right Product, Right Quantity, Right Time	No Commitment		99.5% Perfect Order Avg		90% Perfect Order Avg		80% Perfect Order Avg	
17	Consolidated Shipments [Backorders vs First Time Orders] at Delivery	Individual Order Segregation		Backorders Consolidated - New POs Segregated		No Commitment		Order Segregation - PackList Consolidation	
18	Data Integrity For All EDI - IMAT Resolves Issues 2 Days	Supplier Issue - No Commitment		Supplier Issue - Resolves Same Day		Supplier Issue - Resolves 2 Days		Supplier Issue - Resolves > 2 Days	

19	EDI Transaction Set Capabilities – 850, 855, 856, 832, 810, Others	No Commitment		850, 855 Only		850, 855, 832		850, 855, 832, 856	
20	GS-1 Compliance	No Commitment		Will Comply by 3/2013		Will Comply by 12/2013		Will Comply by 3/2014	

*Add any additional Value Points for discussion